

# Crisis/Hostage Negotiation Level II (Intermediate)

PRESENTED BY CRISIS SYSTEMS MANAGEMENT

**July 10-14, 2017**

8 a.m. – 5 p.m. Daily

HOSTED BY

**Portland  
Police Bureau**

## LOCATION

**Portland Police Bureau  
Training Center**

14912 NE Airport Way  
Portland, OR 97230

(More detailed location  
instructions will be provided by  
email prior to course)

## REGISTRATION FEE

\$495 per student

Register at [www.catlet.org](http://www.catlet.org)

## LODGING

Shilo Inn and Suites  
Portland Airport  
11707 NE Airport Way  
Portland, OR 97220


For discounted rates,  
call 503-252-7500  
and reference rates for the  
Negotiators Seminar.

## QUESTIONS

**Regarding the curriculum:**  
Deb McMahon at 417-594-1499  
[crisisnegotiation@gmail.com](mailto:crisisnegotiation@gmail.com)

**Regarding registration:**  
Patti Brayfield at 417-718-2828  
[pbrayfield@catlet.org](mailto:pbrayfield@catlet.org)

**Regarding training location:**  
Sergeant Troy D King  
360-702-6773  
[troydking@crisisnegotiation.us](mailto:troydking@crisisnegotiation.us)



This course will further enhance the knowledge and skills acquired in Crisis Hostage Negotiation Level I - Basic Course, or its 40-hour equivalent.

A more in-depth study of abnormal psychology, subject precipitated homicide, high element negotiation, use of third party intermediaries and interpreters, hostage reactions, and advanced communication techniques will be a primary focus during the course.


Our Level II also includes an in-depth discussion of a deliberate strategy for an integrated intervention based on the REACCT model, as well as a presentation on Negotiating with the Sovereign Citizen Extremist.

Challenging, team-oriented, and scenario-driven practical exercises are an integral part of the course. These realistic scenarios will allow you the opportunity to practice and refine your crisis negotiation skills while applying detailed intelligence, managing risk and developing a meaningful negotiation strategy.

This course is not recommended for students with no prior crisis negotiation training.

**Topics Include:**  
Subject Precipitated Homicide  
REACCT Model  
High Element Negotiation  
Using Third Party Intermediaries  
Using Interpreters  
Advanced Communication Techniques  
Abnormal Psychology  
The Hostage Experience  
Negotiating with Sovereign Extremists

**Prerequisites:**  
CSM Level I 40 hr course or 40 hr FBI Basic Course or equivalent



Visit [www.catlet.org](http://www.catlet.org) for additional  
registration information or call  
Patti Brayfield at 417-718-2828.