



Member National Council of Negotiation Associations

WESTERN STATES HOSTAGE NEGOTIATORS' ASSOCIATION

REFUNDS

March 23, 2020

Dear Fellow Negotiators and Colleagues,

Today your Board of Directors met (via Zoom) to discuss how best to refund the 2020 Training Seminar monies, while maintaining the fiscal soundness of your association.

This past week, I sent an email to all those registered for Semiahmoo and asked for replies if you had strong feelings about WSHNA keeping the membership portion (\$35.00) of the registration fee. The overwhelming response was that it was reasonable for WSHNA to keep the \$35.00 Membership Fee. Your Board of Directors voted the following.

Credit Card Payment

Of the \$240.00 you paid, \$192.00 will be refunded to the credit card. WSHNA will keep the \$35.00 Membership which will maintain your WSHNA membership until the 2021 Training Seminar. The additional \$13.00 that won't be returned is the Eventbrite fee of \$5.79 and the Payment Processing fee of \$7.20 (total of \$12.99 rounded to \$13.00). These fees are not negotiable with Eventbrite, so we are stuck with them.

Check Payment

Of the \$240.00 you paid, \$205.00 will be refunded by check. WSHNA will keep the \$35.00 Membership which will maintain your WSHNA membership until the 2021 Training Seminar.

Cruise Tickets

Of the \$53.55 you paid, \$53.55 will be refunded to the credit card. (Updated 3-25-2020)

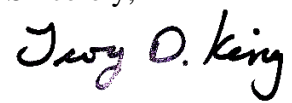
If you need a generic invoice for the itemization above, it can be downloaded from at http://wshna.com/2020_training_seminar_our_34th_annual.

The Board wants you to know how much we appreciate the feedback to the previous email regarding your thoughts on refunds, and we trust we are acting within the spirit of that feedback and your wishes. We remain committed to moving forward as an association and promise that you have some great training to look forward to through WSHNA. We are currently researching the possibility of offering WSHNA members free access to negotiation-related webinar content

WSHNA is on Facebook or www.wshna.com or @WSHNA1

to help you keep your training current, despite limitations on gathering. If you have suggestions for topics for webinar training blocks, please email or call, and let's brainstorm together.

Sincerely,

A handwritten signature in black ink that reads "Troy D. King". The signature is written in a cursive, slightly slanted style.

Troy D. King, WSHNA President