



Member National Council of Negotiation Associations

WESTERN STATES HOSTAGE NEGOTIATORS' ASSOCIATION

Dear WSHNA Members, Past & Present,

I wanted to reach out to you all to say thank you on behalf of the board for your flexibility and understanding with the cancelling of this year's annual seminar and competition. Today would have been the "day after" the annual event, and many of you would be back home or at work sharing all that you learned at the event. We don't want you to forget that WSHNA is still here to support your training needs. Your board is looking for opportunities to provide you access to free or discounted training as part of the benefits of being a current member. Bruce Wind continues to stay plugged in with training opportunities that are popping up around the country, largely through remote training, as well as maintaining the WSHNA website as a resource and conduit for communication. As a current member, you have access to WSHNA training support funds if you who want to attend training or host training. Visit our website for more details on this.

Here are a few ideas for you to continue to develop your negotiation skills and stay up on relevant topics:

1. Follow WSHNA on Facebook and visit the website weekly to check for new material. Do this for other state associations and training organizations as well. Many of them regularly post recent events, articles, and training materials. At the bottom of this email I will list some of these links (WSHNA is not endorsing any of them, just making you aware). Pick an article or case report each week or month and have team members read it as part of ongoing training.
2. Join the NCNA Members group and access the downloadable articles page and other resources. When you go to join, it will ask you for your association code. Because you are a member of WSHNA, access to this is free and a great way to access articles, resources and training material. The website is located at www.ncna.us Current WSHNA members will soon get a separate email with the Association Code in it.
3. Explore online communication platforms as a means of communicating with your team, holding a regional team leaders' meeting, or even conducting a team training event. This is a good time to get caught up on the considerations for an online negotiation, as we know these have been growing in frequency around the country. As you explore these communication platforms you will learn things such as: What sites are blocked by agency firewalls, how to turn on/mute/hide the audio/video functions, being aware of



WSHNA is on Facebook or www.wshna.com or @WSHNA1

what is in the background of the camera/ambient sounds, what equipment can make the communication better, how to share a TPI message, etc. Pick an online communication platform and have each team member watch “how to videos” separately and then bring the team together through that platform to practice and discuss what you have learned.

4. Some websites to consider visiting/joining:

- a. <http://www.acresolution-digital.org/acresolutionmag/Store.action?lm=1579187375000>
- b. <https://www.officer.com/>
- c. <http://www.crisisnegotiatorblog.com/>
- d. <https://www.policeone.com/>
- e. <https://www.llrmi.com/>
- f. <http://www.negotiatorcentral.com/home>
- g. <https://www.fbi.gov/services/cjis/leep>

If you did not register for the 2020 WSHNA Seminar and Competition or renew your 2020 registration separately, then your annual membership has expired. You can renew it here to access this year’s current membership benefits: <https://www.eventbrite.com/e/wshna-20202021-membership-5-1-2020-to-4-30-2021-registration-103150570132> (link active May 1st). Renewal is only \$35, and there are literally hundreds of dollars in free training events and training support by joining.

Above all else, know that you are appreciated, and support is available. Do not hesitate to reach out to me directly, your WSHNA board, or your fellow negotiators for support and assistance.

Thanks,

A handwritten signature in black ink that reads "Troy D. King". The signature is written in a cursive style and is set against a light gray rectangular background.

Troy D. King
President, WSHNA
360-702-6773